

## **Licensed Sales Producer- P&C License State of Indiana**

### **Position Detail:**

We are an Exclusive Allstate insurance agency located in Griffith, IN seeking a hardworking, enthusiastic, and customer-focused Licensed Sales Producer to join our team. A Licensed Sales Producer should expect to have day-to-day contact with clients, prospects, and insurance intermediaries both on the phone and in-person. We are looking for someone who possesses a strong desire to sell P&C insurance products in order to help our customers protect their assets. If you have the desire to win and be rewarded through a base salary and commission plan, this is the job for you!

### **Ideal Candidate:**

Our ideal candidate will have either a sales background with a proven track record or someone who has the strong desire to have a career in sales. We will train the right candidate.

### **Daily Responsibilities:**

- Selling insurance products via computer leads, call-in's/walk-in's, telemarketing, referrals, etc.
- Provide timely follow-up on sales leads
- Maintain and update office admin tools
- Effectively communicate to team and management key customer issues and concerns
- Continually maintain and update product offering knowledge
- Continually maintain and update continuing education requirements
- Help create a dynamic and team environment

### **Minimum Requirements:**

- Must be 18 years old in order to be licensed in the State of Indiana
- High school diploma
- Proficient in Microsoft Office applications (Excel, Word) and have the aptitude to learn many other computer programs required for the position
- Have excellent written and verbal skills
- Have excellent interpersonal skills
- Have excellent organizational skills
- Have the ability to multi-task

### **Not Required but a Tremendous Plus:**

- Indiana Personal Lines Licensed
- Indiana Life Licensed
- 2+ years of successful P&C sales experience and a stable employment history
- Bi-lingual in Spanish

**Please reply confidentially to me and talk further about this great career opportunity.**

**Please email or fax your resume to [nickadams@allstate.com](mailto:nickadams@allstate.com) or fax (219)924-4419.  
Only candidates will be called if deemed to meet the qualifications we are looking for.**